



INFORM P. LYKOS S.A. (Symbol ASE: LYK)

Financial results for the nine months period of 2014

The consolidated financial statements of Inform Lykos are published today November 28th 2014, according to the International Financial Reporting Standards (I.F.R.S.) and include the companies: INFORM P. LYKOS S.A., LYKOS PAPERLESS SOLUTIONS S.A., ALBANIAN DIGITAL PRINTING SOLUTIONS Sh.p.k., as well as the consolidated financial statements of TERRANE LTD (INFORM LYKOS SA - Romania) and SAGIME GmbH (AUSTRIA CARD GmbH - Austria).

The sales of the Group for the nine months period of 2014, reached € 87,2 mil., compared to € 82,6 mil. in the corresponding period of 2013, increased by € 4,6 mil. or 5,6%. This boost sales by € 4,6 mil. occurred by 65% or € 3,1 mil in the Pinting Division and by 35% or € 1,5 mil. in Card Division.

Specifically, by excluding the intercompany transactions, the sales of the parent company INFORM P. LYKOS S.A., stood at the same level as the corresponding period of 2013 and reached € 22,4 mil. from € 22,3 mil.. The increasein sales, from the new projects that the company undertook in printing, enveloping and mailing services for statements in the Banking Sector, as well as in the personalization of cards, is not obvious, because is affected by the depressed activity and the delays in the projects of Public Sector.

The sales of the subsidiary INFORM LYKOS SA in Romania increased by € 2,8 mil. or 17,1% compared to the corresponding period of 2013 and reached € 19,5 mil. from € 16,6 mil, due to the new projects in statement printing and mailing services in the Telecom Sector, in Romanian market.

Finally, the sales of the subsidiary AUSTRIA CARD GmbH in Austria reached \leqslant 44,7 mil. compared to \leqslant 43,2 mil. in the corresponding period of 2013, increased by \leqslant 1,5 mil. or 3,5%, both from sales in the Austrian market, as well as mainly from exports, with significant projects in production of identity cards, transport cards, as well as health insurance cards.









As concerns, the profitability figures of the Group are presented as following:

- Earnings before income tax, interest, depreciation and amortization (EBITDA) of the Group, remain at the same level as the corresponding period of 2013, and reached € 6,8 mil.,
- Earnings before income tax, interest (EBIT), increased by € 0,2 mil. or 8,4% and reached € 2,9 mil. compared to € 2,7 mil. in the corresponding period of 2013,
- Earnings before taxes (EBT) of the Group, reached € 1,8 mil. at the same level as the corresponding period of 2013,
- Earnings after taxes (EAT), reached € 0,9 mil. from € 0,7 mil. in the corresponding period of 2013, increased by € 0,2 mil. or 35,8%.

The operating cash flow of the Group for the nine months period of 2014 was negative ≤ 0.7 mil. compared to negative ≤ 9.4 mil in the corresponding period of 2013, improved by ≤ 8.7 mil. mainly due to smoothing in the needs of stocks in Austria. The cash & cash equivalents reached ≤ 1.7 mil. from ≤ 2.2 mil. in the corresponding period of 2013, decreased by ≤ 0.5 mil. The bank debt of the Group reduced by ≤ 2.3 mil. since the end of 2013, and reached ≤ 39.6 mil.

About Inform Lykos (www.lykos.gr)

Inform Lykos was founded in 1897, has been listed on the Athens Stock Exchange since 1994 and today is an international Group with a leading presence in the Central and Eastern Europe in the area of Information Management & Digital Security. The Group is active internationally in development, production and personalization of Smart Cards for Banks, Telecommunications, Public Organizations and Retail chains holding international certificates by Visa, MasterCard & Diners. Inform Lykos is a leader in the area of printing management, production of secured documents, production of prepaid cards and Business Process Outsourcing offering services of printing and posting statements, electronic presentation of statements and printing management for Banks, Telecommunication companies, Public sector and Industrial/Trade companies. The Group currently occupies about 1000 employees.







